

www.catalanoshippingasia.com

Press Release 15/11/19 Catalano Shipping Indonesia announces partnership agreement with Benoa Marina, Bali.

In a groundbreaking move, Pelindo Properti Indonesia (PPI) have appointed Catalano Shipping Indonesia (CSI) as their Superyacht Service Partners for the new superyacht marina in Benoa, Bali. The new facility, Benoa Marina, which has enjoyed a busy soft-opening in 2019 with their 75m southern berth open for business since mid June, is expanding to provide multiple berths for yachts up to 75m.Originally developed as a passenger ship terminal, Catalano Shipping Indonesia began to berth 50-60m superyacht clients in Benoa Marina on the new floating dock which has water and shore-powerfacilities. This lead to PPI approaching CSI to handle their marketing, bookings and services for all yachts with a common goal of providing for the first time in Indonesia, a marina facility that is superyacht-specific.

"This is a fantastic development not only for Catalano Shipping Indonesia but for the superyacht industry in Indonesia," commented Richard Lofthouse, Managing Director of CSI. "Benoa Marina has been reconfigured based on our suggestions to make sure we can accommodate as many mid to large size superyachts as possible. With the south dock we opened in June, we have had close to 100% occupancy for the last 6 months of yachts 50m and above. It is really encouraging."

Catalano Shipping Indonesia is the newest office of the well-known Agents by Catalano group from the Mediterranean which includes CSS Monaco and Pesto Sea Group among others. It is the first multi-national yacht agency to open in Indonesia, a result of growing superyacht interest and improved infrastructure in the world's largest archipelago.

Benoa Marina expects to have the dock area fully operational by early 2020 with up to 6 berths for 30-60m yachts.

For enquiries and bookings, please contact benoamarina@catalanoshipping.com orthrough your local agent.









